

**Peter Schultz Consulting**  
Putting our experience and talent to work for you.



*“They are very knowledgeable and capable in this field, highly responsive to any inquiries that I make and very cost effective. In fact, I am so pleased by their support and innovative design ideas, that I recommended them to two other organizations in which I am involved.”*

**Peter Schultz,**  
President  
Peter Schultz Consulting

## Renowned Leader of Fiber Optics Comments on Success with North Country Technology, Inc.

### *Business Professional and Success with North Country Technology Inc.*

Peter C. Schultz, Ph.D., is co-inventor of the fiber optics now used worldwide for telecommunications. In 1993 he was inducted into the National Inventors Hall of Fame and in 2000 received the National Medal of Technology from President Clinton (the highest technology award of the US government). He was elected a member of the National Academy of Engineering in 2001.

“I am a retired business executive and scientist (co-inventor of fiber optics for telecommunications) and since 2001 have provided consulting services via Peter Schultz Consulting, LLC to several international companies (including Intel, Corning, Furukawa and SPI Lasers) and law firms.”

“Based on several recommendations, I hired North Country Technology Inc. as my website designer and technology manager in late 2001 and have been extremely pleased by their services and support ever since.”

Peter is retired President (1988 to 2001) of Heraeus Tenevo Inc., a \$200 million technical glass manufacturer specializing in fiber optics and semiconductor markets, and retired Chief Technical Officer North America for Heraeus Holding GmbH (the \$6 billion German parent company). He serves as senior advisor and Board member of OFS (the Lucent fiber optics business unit acquired by Furukawa in 2001) and is a non-executive Director of SPI Lasers, plc (Southampton, England).

### *Innovative Design Ideas and Highly Responsive Support*

“They are very knowledgeable and capable in this field, highly responsive to any inquiries that I make and very cost effective. In fact, I am so pleased by their support and innovative design ideas, that I recommended them to two other organizations in which I am involved to provide similar services for them. Both groups subsequently contracted their services and have had the same positive experience as mine.”

Peter Schultz holds 26 patents, has written over 20 research papers and is an expert in fused silica glasses. He is the recipient of numerous other awards including the International Glass Science Award (1977), SPIE Technology Achievement Award (1981), ASM Engineering Materials Achievement Award (1983), First American Innovators Award (US Dept. of Commerce), Rutgers University Distinguished Alumni (2000), the Czech Gold Medal for Achievement (President Havel, 2002), and Fellow of the American Ceramic Society.

“I would not hesitate to recommend North Country Technology, Inc. for website design and development work. You couldn't find a more conscientious and capable organization for these services.”

### **THE RESULTS**

***Proven Innovative Design Ideas and Solutions, Highly Responsive Support, Cost Effective Solutions***

#### **About North Country Technology**

North Country Technology, Inc. is an IT Solutions Provider specializing in Technology Products, Services, Management, and Planning for Commercial, Residential, and Fortune 500 Companies.

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